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INVESTMENT MANAGEMENT

As of September 30, 2018

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For further information, please contact a BNY Mellon representative or visit Our Perspectives at: <https://im.bnymellon.com/us/en/institutional/perspectives/all.jsp>

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Not FDIC-Insured. Not Bank-Guaranteed. May Lose Value.



Our Investment Boutiques

Data as of September 30, 2018

Great minds don't think alike: the power of independent thinking.

 **Alcentra**

\$33.2 billion

Global sub-investment grade debt asset management.

 **ARX**

\$2.6 billion

Brazilian equity; long/short; macro; corporate bonds and fixed income strategies.

 **Dreyfus**
CASH INVESTMENT STRATEGIES

\$214.1 billion

Full array of money market funds and select offshore liquidity funds.

 **THE BOSTON COMPANY**
ASSET MANAGEMENT

\$50.7 billion

A broad range of research-driven global active equity strategies.

 **Mellon Capital**

\$380.2 billion

Fundamentals-based systematic investing; index and multi-asset & multi-factor solutions.

 **STANDISH**

\$137.9 billion

Fundamental active fixed income and credit capabilities.

 **Insight INVESTMENT**

\$787.3 billion

Leader in global fixed income, risk management solutions and absolute return investing.

 **NEWTON**
Investment Management

\$67.5 billion

Active manager of equity, bond, multi-asset, absolute-return, income and sustainable solutions within a global thematic framework.

 **SIGULER GUFF**

\$13.2 billion

Multi-strategy private equity investing; direct investment and multi-manager funds.

 **WALTER SCOTT**
SINCE 1983

\$69.6 billion

Global equity investment management.



BNY MELLON
WEALTH MANAGEMENT

Global wealth management leader serving individuals, families, family offices, planned giving programs and other institutions.

Institutional Strategies

▲ Active | ▼ Index/Enhanced | ■ Fund-of-Funds

Equity

	Alcentra	ARX	Dreyfus CIS	The Boston Company, Mellon Capital, Standish	Insight Investment	Newton Investment Management	Siguler Guff	Walter Scott
Asia Pacific (Ex. Japan)				▼		▲		
Brazil		▲						
Developed (Ex. U.S.)				▲		▲		▲
Emerging Markets		▲		▲		▲		▲
European				▲	▼	▲		▲
Global				▲		▲		▲
Japan				▼				
Real Estate Securities (REITs)				▼	▲			
Smart Beta Equity Strategies				▼				
U.K.				▼		▲		
U.S.				▲		▲		▲

Fixed Income

Asia Pacific				▲				
Cash Management (U.S., Euro, Sterling, Other)		▲	▲	▲	▲			
Convertible Bonds				▼				
Core/Core Plus				▲	▲			
Corporate Credit	▲			▲	▲			
Direct Lending	▲			▲	▲			
Emerging Markets		▲		▲	▲			
European	▲			▲	▲			
Global	▲			▲	▲	▲		
Government/Sovereign Fixed Income				▲	▲	▲		
High Yield	▲			▼	▲	▲		
Inflation-Linked				▲	▲			
Long Duration				▲	▲			
Mortgages				▼	▲			
Senior Secured Loans	▲			▲	▲			
Short/Intermediate Duration	▲			▲	▲			
Structured Credit/ABS	▲			▲	▲			
Tax-Sensitive				▲				
U.K.	▲				▲	▲		
U.S.	▲			▲	▲			

Alternatives

Absolute Return		▲		▲	▲	▲		
Global Macro				▲	▲			
Hedge Funds	▲	▲		▲	▲	■		
Infrastructure				▲	▲			
Market Neutral/Long-Short		▲		▲	▲			
Master Limited Partnerships								
Multi-Strategy	▲	▲		▲	▲	■	▲	
Natural Resources/Commodities				▲	▲		■	
Portable Alpha				▲	▲			
Private Equity					■		■	
Private Real Estate					▲		■	

Solutions

Balanced/Multi-Asset Class	▲	▲		▲	▲	▲	▲	
Dynamic Hedge Strategies (CPPI)				▲	▲			
FX/Currency Management				▲	▲			
Liability-Driven Investing				▲	▲			
Life Cycle/Target Date				▼	▼			
Overlay/Futures/Swaps				▲	▲			
Responsible Investing				▲	▲	▲	▲	

Standish, Mellon Capital and The Boston Company are brands of BNY Mellon Asset Management North America Corporation. Please note: Not all strategies may be available to all investors in all markets.

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Alcentra Limited, Insight Investments International Limited, Newton Investment Management (North America) Limited, Newton Investment Management Limited and Walter Scott & Partners Limited are authorized and regulated by the Financial Conduct Authority. The registered address for Alcentra Limited is 10 Gresham Street, London, EC2V7JD, England. The registered address for Pareto Investment Management Limited and Newton is BNY Mellon Centre, 160 Queen Victoria Street, London, EC4V 4LA, England. The registered address for Walter Scott is One Charlotte Square, Edinburgh, EH2 4DR, Scotland.

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